Nightingale Security Investor Update

August 2026 Letter to Investors

Dear Nightingale Security investors:

We wanted to provide you with an update on Nightingale as we move through the last half of 2026.

Financial Performance and Sales Momentum

From a sales perspective, our momentum is strong. Our first half 2026 revenue was ~$1.0M. More important is the >$20.0M of booked contracts that will deliver revenue in 2026-2029. The amount of 2026 revenue will depend on how quickly we can deploy the Blackbird systems sold, but based on our current schedule, we anticipate revenues of $6.5M - $7.5M in 2026.

The contracts we have been awarded include names such as Nvidia, Abbvie, Halliburton, and CleanSpark, Compass, and Terawulf in the rapidly growing data center sector. We want to be in a market-leading position in "Critical Infrastructure" which includes data centers for AI and cryptocurrency.

Drone Space Activity

Our proprietary technology continues to attract strong interest, particularly from other companies in the drone space, and we anticipate increased investment, and consolidation activity in 2026. Valuations of drone companies are feverish right now and we are in various stages of discussions with strategic and financial entities about investment from partnerships to equity/debt infusions to M&A opportunities.

Working Capital and Growth Strategy

The success we have been seeing is positive but continues to put stress on our working capital and resources. We have raised ~$4.0M through promissory notes and "SAFE's" (Simple Agreement for Future Equity) in 2026 but more funding is being sought to be sure we can procure necessary inventory for our recently won projects, successfully execute installations, continue to invest in our technology, hire needed engineering and manufacturing personnel, and increase our sales efforts and marketing exposure. We are considering and analyzing various financing options to provide the required working capital as we ramp up customer installations in the last half of 2026. If you or any others you know may be interested in investing, please contact Mike Tschiderer, Nightingale's CFO at mike@nightingalesecurity.com.

Thank you again for your support of Nightingale. We will endeavor to keep you updated as 2026 progresses.